

Alibaba.com Assessed Supplier



Assessment Report

Presented to

Guangdong Enkong Machinery Co., Ltd.

广东盈钢机械有限公司

Gold Supplier & Assessed Company Relationship:	<input checked="" type="checkbox"/> Self-owned <input type="checkbox"/> Wholly Owned <input type="checkbox"/> Shareholder/Partner <input type="checkbox"/> Kindred between Owners <input type="checkbox"/> Cooperation Partner
Company Address	No. 22, Shilong Industry Road, Lunjiao Street, Shunde District, Foshan City, Guangdong Province, China
City / Country:	Foshan, China
Consigner of Assessment:	Alibaba
Gold Supplier Member ID:	cnenkong
Gold Supplier Company Name:	Guangdong Enkong Machinery Co., Ltd.
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Service Provided by Bureau Veritas Certification

Report No.: 5601379_P+T





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Date of Assessment:	17/Jul./2013	Report Date:	17/Jul./2013
Assessor's Name:	Tomsun Chen	Validity Period:	18/Jul./2013 -- 17/Jul./2014
Reviewed By:	Mark Zhou	Online Verification:	www.bv-certification.com.cn

Important Notes:

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Section 1: Company Overview

Company Overview			
1.1 Legal Validity			
Does the company have a valid business license?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Business License Number:	440681400012745
Year Established:	18/Jun./2004	Validity Period:	18/Jun./2004 -- 17/Jun./2018
Registered Address:	No. 22, Shilong Avenue, Residents' Committee, Changjiao Community, Lunjiao Street Office, Shunde District, Foshan City, Guangdong Province, China		
Company Address:	No. 22, Shilong Industry Road, Lunjiao Street, Shunde District, Foshan City, Guangdong Province, China		
Annual review conducted by the Industrial & Commercial Bureau?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Reviewed By:	Shunde Market Safety Supervision Bureau
Registered Capital:	HKD122,560,000.00		
Corporate Representative:	Mr. Guanran Huang		
Industry:	Machinery and Equipment		
Business Type:	<input type="checkbox"/> Manufacturer <input type="checkbox"/> Trading Company <input checked="" type="checkbox"/> Combined		
Type of Ownership:	<input type="checkbox"/> Private Owner <input type="checkbox"/> Public Company <input type="checkbox"/> Joint Venture <input type="checkbox"/> Stated Owned <input checked="" type="checkbox"/> Sole Proprietorship <input type="checkbox"/> Other		
Products /Service:	Glass Machinery		
1.2 Company Building Information			
Certification Type: <input checked="" type="checkbox"/> Land Certification <input type="checkbox"/> Real Estate Certification <input type="checkbox"/> Lease Agreement <input type="checkbox"/> Factory Officer Claimed			
Total Building Size: _____ 35,752 m ²			
Number of Building(s) : _____ 4			
Office Size: _____ 1,400 m ²			



Section 2: Human Resources

Human Resources				
2.1 Company Chart				
<pre> graph TD President --> GM GM --> AssemblyDept[Assembly Dept.] GM --> PMCDept[PMC Dept.] GM --> RnDDept[R&D Dept.] GM --> SalesDept[Sales Dept.] GM --> WarehouseDept[Warehouse Dept.] GM --> WeldingDept[Welding Dept.] GM --> AdminDept[Admin. Dept.] GM --> FinanceDept[Finance Dept.] </pre>				
2.2 Employee Headcount				
Department Name	Full Time Employee(s)	Part-Time Employee(s)	Total	
President	1	0	1	
GM	1	0	1	
Assembly Dept.	28	0	28	
PMC Dept.	4	0	4	
R&D Dept.	14	0	14	
Sales Dept.	12	0	12	
Warehouse Dept.	14	0	14	
Welding Dept.	26	0	26	
Admin. Dept.	6	0	6	
Finance Dept.	7	0	7	
Total Number:	113	0	113	
2.3 Management				
Department	Name	Title	Education	Year(s) in Current Company
President	Mr. Zhihua Lv	President	University graduate	9
GM	Mr. Hongwen Geng	GM	University graduate	9
Assembly Dept.	Mr. Mingxiang Zhu	Supervisor	Junior college graduate	6
PMC Dept.	Mr. Zhiqiang Luo	Supervisor	Junior college graduate	4
R&D Dept.	Mr. Junhui Huang	Manager	University graduate	3
Sales Dept.	Mr. Shike Xiong	Director	University graduate	5.2
Warehouse Dept.	Mr. Zuwei Ye	Manager	Junior college graduate	4.2



Welding Dept.	Mr. Yin Zhu	Manager	Junior college graduate	4
Admin. Dept.	Mr. Yajun Zhou	Supervisor	Junior college graduate	2
Finance Dept.	Mr. Zhenxiong Lu	Supervisor	University graduate	9

Section 3: Current Export Situation

Current Export Situation				
There is/are <u>6</u> foreign trading employee(s) in the company.				
Working Experience	Headcount	Accepted Language	Listening & Speaking	Reading & Writing
Over 30 Years	0	English	Yes	Yes
21-30 Years	0	N/A	N/A	N/A
11-20 Years	0	N/A	N/A	N/A
6-10 Years	3	N/A	N/A	N/A
2-5 Years	3	N/A	N/A	N/A
Less than 2 years	0	N/A	N/A	N/A
Does the company have a valid export license?		<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		
Export License Registration No.:		N/A		
Total Revenue (Previous Year):		USD 9,859,350.00		
Total Export Revenue (Previous Year):		USD 6,572,497.00		
Estimated Export Revenue (Current Year):		USD 7,500,000.00		
Trade Agents Employed Overseas:		<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
Nearest Port:		Rongqi Port		
Accepted Payment Terms		<input checked="" type="checkbox"/> FOB <input checked="" type="checkbox"/> CIF <input checked="" type="checkbox"/> EXW <input checked="" type="checkbox"/> CFR		
Accepted Payment Type:		<input checked="" type="checkbox"/> L/C <input checked="" type="checkbox"/> T/T <input type="checkbox"/> Credit Card <input checked="" type="checkbox"/> Cash <input checked="" type="checkbox"/> West Union <input type="checkbox"/> Money Gram <input type="checkbox"/> Paypal <input type="checkbox"/> Moneybooker		
Average lead time from product order confirmation to production delivery (products exiting the factory):		30 Days		



Section 4: Export Business Capacity

Export Business Capacity			
4.1 Market Distribution (Previous 12 Months)			
Market	Main Product(s)	Revenue (USD)	Total Revenue (%)
North America	Glass Machinery	569,178.00	5.77
South America	Glass Machinery	388,356.00	3.94
Eastern Europe	Glass Machinery	1,781,882.00	18.07
Southeast Asia	Glass Machinery	940,987.00	9.54
Africa	Glass Machinery	751,861.00	7.63
Oceania	Glass Machinery	260,517.00	2.64
Mid East	Glass Machinery	1,060,649.00	10.76
Eastern Asia	Glass Machinery	228,200.00	2.32
Western Europe	Glass Machinery	359,048.00	3.64
Central America	N/A	0.00	0.00
Northern Europe	Glass Machinery	231,819.00	2.35
Southern Europe	N/A	0.00	0.00
South Asia	N/A	0.00	0.00
Domestic Market	Glass Machinery	3,286,853.00	33.34
4.2 Main Clients			
Client Name	Main Product(s)	Total Revenue (%)	
Confidential	Confidential	Confidential	



Section 5: Production Capacity

Production Capacity				
5.1 Annual Production Capacity (Previous Year)				
Glass Machinery: 827 Sets				
5.2 Production Capacity				
Product Name	Production Line Capacity	Actual Units Produced (Previous Year)		
Glass Machinery	99 Sets / Month	827 Sets		
5.3 Production Machinery				
Machine Name	Brand & Model No.	Quantity	Number of Year(s) Used	Condition
CNC Lathe	VMC-1300	3	9	Acceptable
CNC Processing Center	TV2610B	2	5.8	Acceptable
Arm Drilling Machine	Z3050	2	5	Acceptable
Planing Machine	B6100C	2	5	Acceptable
Inserting Lathe	B5031	1	5	Acceptable
Milling Machine	SAM SON	5	5	Acceptable
Grinding Machine	M7132H	2	5	Acceptable
5.4 Testing Machinery				
Machine Name	Brand & Model No.	Quantity	Number of Year(s) Used	Condition
Length Meter	JD18	1	7	Acceptable
Level Indicator	HYQ-03	2	7	Acceptable
Coating Thickness Meter	TT260	2	4	Acceptable
Infrared Thermometer	DT8810H	1	5.8	Acceptable
Hardness Tester	TH110	2	2.8	Acceptable
Sound Level Meter	B50A	1	2	Acceptable
Resistance Tester	PC27-5G	1	2	Acceptable
Oscillation Tester	HY-103	1	2	Acceptable
5.5 Subcontractors				
Subcontractor Name	Product Subcontracted	Volume Supplied	Cooperation Period (Years)	
N/A	N/A	N/A	N/A	



Section 6: Quality Assurance

Quality Management System and Product Certification				
6.1 Quality Management System Certification				
Certification	Certified By	Certificate No.	Business Scope	Expiry Date
N/A	N/A	N/A	N/A	N/A
6.2 Product Certification				
Certification	Certified By	Certificate No.	Product Name & Model No.	Expiry Date
CE	ISTITUTO	51241/1505/C	Glass Grinding Machine, XM, SM, ZM, YXM	21/Dec./2010 -- 31/Dec./2049
CE	ECO	714I003711	Glass Washer & Drier, QX	19/Jan./2011 -- 31/Dec./2049
6.3 Quality Control Management				
Item	Content	Observations /Comments		
6.3.1	Is there quality control on all production lines?	<input checked="" type="checkbox"/> Yes, all production lines have adequate quality control <input type="checkbox"/> Yes, some production lines have adequate quality control <input type="checkbox"/> No		
6.3.2	Do the QA/QC inspectors work independently from the production line?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
6.3.3	Who does the QC/QA Manager /Supervisor report to?	GM -- Mr. Hongwen Geng		
6.3.4	How many QA/QC inspectors in total?	8		
No. of Employees in Each Production Line:				
Production Line	Supervisor	No. of Operators	No. of In-line QC/QA	
Workshop 1	1	27	4	
Workshop 2	1	25	4	
6.4 Supplier Management				
Item	Content	Observations /Comments		
6.4.1	Does the company have a supplier assessment procedure?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
6.4.2	Does the company have an updated list of approved suppliers?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
6.4.3	Does the company establish and implement a standard procedure for purchasing contract review and approval?	<input checked="" type="checkbox"/> Yes, with written standard procedures <input type="checkbox"/> Yes, with written procedure but lack of consistent standard <input type="checkbox"/> No		



6.4.4	Does the company keep its supplier assessment reports?	<input type="checkbox"/> Yes, assessment reports are available for more than 3 years <input type="checkbox"/> Yes, assessment reports are available for the last 1-3 years <input type="checkbox"/> Yes, assessment reports are available for the previous 12 months <input checked="" type="checkbox"/> No
6.4.5	Are the company's purchasing documents sufficient to ensure product safety control and their customers' requirements?	<input checked="" type="checkbox"/> Yes, the purchasing document includes all the information required <input type="checkbox"/> Yes, however the purchasing document includes incomplete information <input type="checkbox"/> No
6.4.6	Is there a procedure to conduct random product inspections after final packaging?	<input checked="" type="checkbox"/> Yes, with clear standard and written inspection records <input type="checkbox"/> Yes, with inspection records but no procedures <input type="checkbox"/> Yes, with procedures but no inspection records <input type="checkbox"/> No, inspections are not necessary

6.5 After Sales Service

Item	Content	Observations /Comments
6.5.1	Is customer feedback, including complaints, clearly recorded and maintained?	<input checked="" type="checkbox"/> Yes, with a standard feedback form and records <input type="checkbox"/> Yes, with a standard feedback form but no records <input type="checkbox"/> Yes, with records but no standard feedback form <input type="checkbox"/> No
6.5.2	Are there any clear procedures for handling customer complaints?	<input checked="" type="checkbox"/> Yes, with clear procedures and written records <input type="checkbox"/> Yes, with clear procedures but no written records <input type="checkbox"/> Yes, with written records but no clear procedures <input type="checkbox"/> No
6.5.3	Is there a closed-loop corrective action system in place?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
6.5.4	Can finished/package products be traced by lot identification to the appropriate raw material test reports?	<input checked="" type="checkbox"/> Yes, with procedures to trace raw materials <input type="checkbox"/> Yes, main raw material can be traced <input type="checkbox"/> No, only the production date can be traced <input type="checkbox"/> No
6.5.5	Is there a product alert and recall procedure?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No



Section 7: Production Process Management

Quality Control Management		
Item	Content	Observations /Comments
7.1	Is the factory tidy and clean enough for production?	<input type="checkbox"/> Yes, very good <input checked="" type="checkbox"/> Yes, acceptable <input type="checkbox"/> No, needs improvement <input type="checkbox"/> No, very poor
7.2	Are the following items /documents provided at the appropriate location?	<input checked="" type="checkbox"/> Work instructions <input type="checkbox"/> Approved sample <input type="checkbox"/> Product picture <input type="checkbox"/> No the above-mentioned was not available.
7.3	Are written instructions available for onsite material inspection/testing? Are the relevant records maintained?	<input checked="" type="checkbox"/> Yes, with clear written instructions and records <input type="checkbox"/> Yes, with written instructions but no records <input type="checkbox"/> Yes, with records but no written instructions <input type="checkbox"/> No
7.4	Are written inspection/testing instructions available for finished products? Are the relevant records maintained?	<input checked="" type="checkbox"/> Yes, with clear written instructions and records <input type="checkbox"/> Yes, with written instructions but no records <input type="checkbox"/> Yes, with records but no written instructions <input type="checkbox"/> No
7.5	How are finished products inspected?	<input checked="" type="checkbox"/> 100% of products with detailed inspection <input type="checkbox"/> Random inspection <input type="checkbox"/> No inspection <input type="checkbox"/> No inspection necessary
7.6	Are units that failed inspection clearly marked and separated to prevent accidental dispatch?	<input checked="" type="checkbox"/> Yes, the units are separated and marked clearly <input type="checkbox"/> Yes, the units are separated but not marked clearly <input type="checkbox"/> No
7.7	How are finished products that failed inspection handled?	<input checked="" type="checkbox"/> Repaired and re-inspected <input type="checkbox"/> Thrown away <input type="checkbox"/> No inspection necessary



Section 8: R & D Capacity

R&D Capacity				
8.1 Current Situation				
There is/are _____ 14 _____ R&D engineer(s) in the company.				
Education Level	Headcount		Work Experience	Headcount
Doctorate	0		Over 30 Years	0
Post-Graduate	0		21-30 Years	0
Graduate	5		11-20 Years	3
Junior College	7		6-10 Years	1
Technical School	2		2-5 Years	8
High School	0		Less than 2 years	2
List of successful project(s) (Example: patented products):		Glass Grinding Machine: ZL 2008 3 0217957.7, Glass Grinding Machine Which Can Display The Dynamic Location Of Moving Glass: ZL 2008 2 0203136.2, One Type Rotating Driver Device For Place Frame Of Glass Grinding Machine: ZL 2008 1 0219000.5		
Does the company have its own brand?		<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		
If yes, please specify:		Brand No.: 8477957 (Authorized)		
Does the company provide ODM service for others?		<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
Are there relevant design input/output, review, and verification documents available for the assessment company?		<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
Based on inspection, are R & D employees equipped with adequate specialized equipment?		<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
If yes, please list all key equipment used:		Length Meter, Level Indicator, Coating Thickness Meter		
Do R& D employees use any specific software for designing new products?		<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
If yes, please list the main software used:		AutoCAD		
Please list all certifications and/or qualifications of the R & D department:		High-tech Enterprise Certificate		












Section 9: Company Development / Expansion Plans

Company Development / Expansion Plans		
Item	Company Development Action	Timeframe
1	The organization is going to continue to pursue further development from a higher perspective, to set an example to the industry and build up an everlasting brand.	3 years



Section 10: Production Flow

Production Flow					
No	Production Process	No	Production Process	No	Production Process
1	 Milling	2	 Planing	3	 Grinding
4	 Machining 1	5	 Machining 2	6	 Machining 3
7	 Assembly	8	 Functional Test	9	 Packing



Section 11: Certification & Photos

Certification	
Certification & Photos -- Business License (Original)	Certification & Photos -- Business License (Duplicate) with Certificate / Records of Annual Inspection
	
Certification & Photos -- Tax Registration Certificate	Certification & Photos -- Permit for Opening Bank Account
	
Certification & Photos -- Organization Code Certificate	Certification & Photos -- Custom Clearance Registration Form
	<p>N/A</p>



Certification & Photos -- Import and Export Enterprise Registration

N/A

Certification & Photos -- CE 1



Certification & Photos -- CE 2



Certification & Photos -- Appearance Design Patent



Certification & Photos -- Utility Model Patent

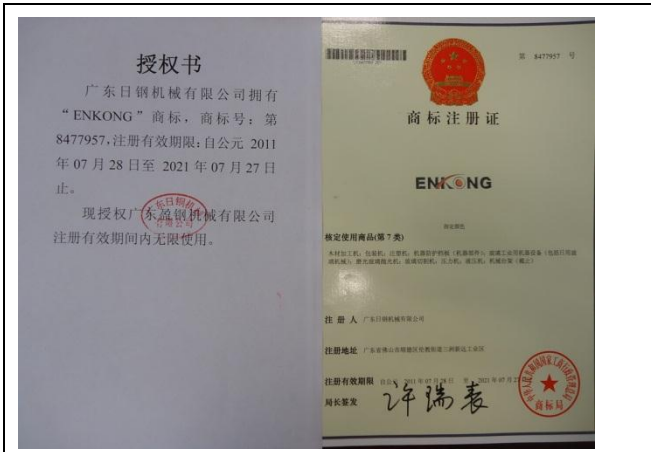


Certification & Photos -- Invention Patent



Certification & Photos -- Brand Registration (Authorized)

Certification & Photos -- High-tech Enterprise Certificate





Section 12: Company and Product Samples

Company and Product Samples	
<p>Company Gate</p> 	<p>Office</p> 
<p>Workshop</p> 	<p>Workshop</p> 
<p>Product Sample</p> 	<p>Product Sample</p> 
<p>Product Sample</p>	<p>Product Sample</p>



Product Sample



Product Sample



Product Sample



Product Sample



-- End of Report --